

### What is a "Bonded Group"?

Bonded groups are groups of people who know each other and exist in community whether a trip happens or not. They often have preexisting leadership (coaches, teachers, Presidents, organizers, etc.) and if you're reading this, you might just be that leader.

Examples of bonded groups include:

Schools
Sports Clubs
Churches
Choirs
Hobby Groups like
Knitting Circles
Book Clubs
Potters
Family Reunions
Weddings



### Why A Bonded Group Might Travel

There are endless scenarios in which a Bonded Group might travel.

Tournaments, both domestically and internationally A Choir Tour
Festivals
Cultural Exploration
Mission Trips
Formal Workshops
To learn about your passion at it's roots
Conferences
Just because you want to travel together
Collaborative Projects

Whatever the reason, even if you don't know exactly where you'd like to go when you call, Dorina Brown Travel will help you every step of the way.





## Our Services

We know that Bonded Groups have unique needs. We also know that as the group leader, you have a lot on your plate. We help handle all the details, ensuring your needs are met so that you can focus on what matters most - the group itself.

For your trip, we align with suppliers who are reputable. Per our Guiding Principles outlined in our General Groups Brochure, we also align with suppliers who value sustainability and provide authentic experiences that highlight local culture and traditions.

We monitor world and weather events to make sure any unexpected scenarios are dealt with quickly.

During your trip, we remain available for any needs that might arise during your trip, 24/7.

As an added bonus, we can assist you in finding rehearsal or practice space or connecting you with local groups. For example, maybe your soccer team would like to scrimmage with a local team while you're in town. Or perhaps your choir might like to do a joint concert with a local performing group!

Whatever your trip requirements, we will handle the arrangements.

# Handling Details

#### **Group Size**

Different suppliers have different minimum requirements. Group flight discounts can start as low as 10 people. Cruises tend to start as low as 8 cabins at double occupancy. Some River Cruises can be even be chartered! We make sure to help find you the perfect trip to accommodate your group size.

### **Deposits and Payments**

Some suppliers require a deposit. We manage the processing of the deposit and will develop a plan for payment collection that works best for you.

### **Information Packages**

We will put together information packages for each of your group members including an itinerary, emergency numbers and accommodation details, as well as any other information specific to your group.

#### Customization

Your group is special and your trip should be too. We'll research any special requests you might have, but we also take the initiative to provide you with ideas you may not have thought of.

#### **Travel Insurance**

Do members of your group need travel insurance? We can connect you (or them) with our insurance department to make sure everyone is covered.







## First Steps

Dorina Brown Travel believes in a lowpressure sales approach, meaning that making the call to our office is like having a conversation with a friend. During our first call you can expect a friendly voice and an invitation to a face to face meeting to talk about your wants and needs and how we can handle your trips details.

### Fees For Services

Our fees for Bonded Groups vary. They are included in the per person price quotes to your group. Once we discuss your trip's wants and needs we'll be able to discuss with you further an estimated per person fee. We'll present this fee estimate before any contracts are signed so there are no hidden or surprise costs.



# Benefits to Hosting A Group







#### Freebies

Free flights, free rooms, free upgrades...sometimes entire trips can be free for the host. Who wouldn't love a free trip?

### Special Perks

Flight name changes for free, first checked bag free, admission to attractions before the public, welcome cocktails on arrival...the list goes on of potential special perks!

### Discounts

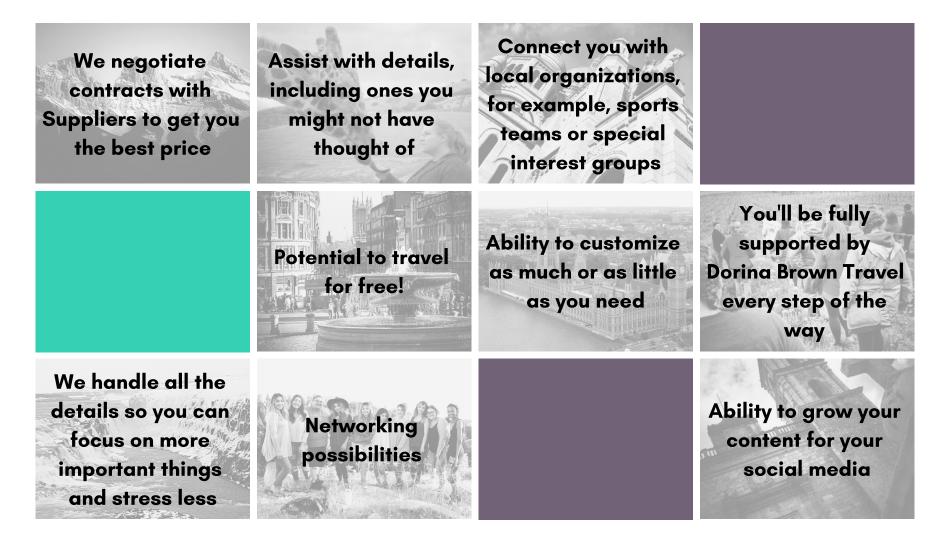
Groups often mean suppliers are willing to offer special pricing on excursions, entrance fees etc. Plus, you can get private guides/transfers/tours etc. for less than if traveling solo.

#### Customization

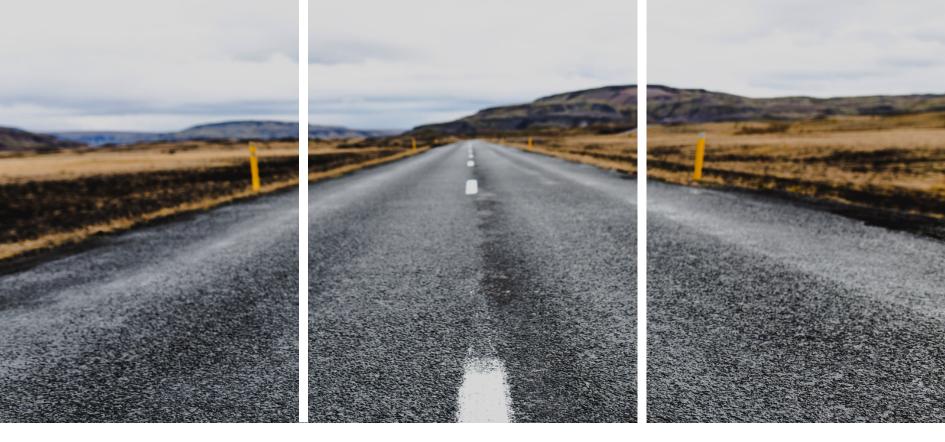
Have specific itinerary needs? Want to add in a special visit from a local presenter? Maybe you want a fully thematic trip. With a group, the sky is the limit.

### Partnership

Hosting a group can be a great business partnership or fundraising opportunity. It can help with networking, brand awareness and customer loyalty.



### How We Can Help Your Bonded Group



CONTACT US TO LEARN MORE ABOUT HOW DORINA BROWN TRAVEL CAN HELP YOU

### Dream Big, Explore Bigger

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